National Property Listings Rise in March Asking House Prices Increase

SQM Research Residential Property Listings Activity and Asking Prices for March 2018

3 April 2018

Figures released today by SQM Research reveal national residential listings rose in March 2018 by 6.3% to 338,113, led by large gains in Sydney and Melbourne as the market opens up for its first full trading month.

Melbourne listings jumped by 13.5% while Sydney listing rose 11.8% from February. Sydney's listings are up by 23.2% from a year earlier as homesellers attempt to exit from Sydney's housing slowdown. Melbourne listings remain down by 6.3% over the year, though a shortage of properties for sales has lessened in recent months.

Listings rose in Hobart by 7.8% in March, but are still down sharply or 28.6% from a year earlier, with a shortage of properties for sale still prevailing in the city.

| City | March 2017 Total | February 2018 Total | March 2018 Total | Monthly change % | Yearly change % |
|-----------|---------------------|------------------------|---------------------|------------------|--------------------|
| Adelaide | 16,890 | 15,714 | 16,912 | 7.6% | 0.1% |
| Brisbane | 31,108 | 29,565 | 31,619 | 6.9% | 1.6% |
| Canberra | 3,812 | 3,819 | 4,060 | 6.3% | 6.5% |
| Darwin | 2,105 | 2,031 | 2,094 | 3.1% | -0.5% |
| Hobart | 3,472 | 2,299 | 2,479 | 7.8% | -28.6% |
| Melbourne | 35,897 | 29,636 | 33,624 | 13.5% | -6.3% |
| Perth | 27,996 | 25,443 | 27,261 | 7.1% | -2.6% |
| Sydney | 28,336 | 31,204 | 34,901 | 11.8% | 23.2% |
| National | 351,509 | 317,984 | 338,113 | 6.3% | -3.8% |

In Adelaide listing rose by 7.6% while Canberra listings increased 6.3%. In Brisbane, stock on market rose by 6.9% in March while in Perth listings rose by 7.1%. Listings rose 3.1% in Darwin.

Louis Christopher, Managing Director of SQM Research, said: "With the year now well underway, homeowners are taking advantage of strong price gains over recent years to sell their properties before any correction in the property markets hurts the value of their homes. We also had a longer month in March compared to February, so we have seen a jump in property listings.

"In Melbourne, the shortage of properties for sale which has fed strong price growth over the past year appears to be easing, though property price growth remains strong, with asking house prices now back over \$1 million. However, in Hobart, home seekers are still battling a deep shortfall of homes with listings well down from a year ago," he said.

Asking Prices

Capital city average asking prices rose 1.2% for houses while unit asking prices fell 0.2% for the month to 3 April. In Sydney, asking house prices were flat while asking unit prices slipped 0.4%.



Over the year, house asking prices were up by just 2.3% to \$1.37 million as the property market cools in Sydney.

Hobart's asking property prices are cooling too, up 6.5% for houses over the year, down from 20%-plus gains a year earlier.

Melbourne asking prices for a house rose above \$1 million dollars, rising by 1.7% for houses over the month while unit prices were up 0.3%. Year-on-year, asking prices rose the most in Melbourne, with asking prices for houses up 19.6% and unit prices up 14.3%. Canberra prices too are gaining, with asking house prices up 11.1% over the year and asking unit prices up 7.7%.

| 3 Apr 2018 Price prev wk month % chg % chg Canberra All Houses 795.0 -1.6 ▼ -0.8% ▼ 11.1% △ All Units 413.9 0.3 △ 0.4% △ 7.7% △ Sydney All Houses 1,370.2 5.3 △ 0.0% △ 2.3% △ All Units 732.8 -2.5 ▼ -0.4% ▼ 6.2% △ Darwin All Houses 592.7 -0.1 ▼ -0.7% ▼ -2.3% ▼ All Units 384.3 1.4 △ -0.6% ▼ -11.7% ▼ All Units 384.3 1.4 △ -0.6% ▼ -11.7% ▼ Brisbane All Houses 616.6 0.5 △ 0.5% △ 1.7% △ All Units 379.8 -0.2 ▼ -0.2% ▼ -0.4% ▼ -0.4% ▼ All Units 305.2 -0.7 ▼ -0.6% ▼ -0.8% ▼ All Units 305.2 -0.7 ▼ -0.5% ▼ 2.5% △ All Units 305.6 6.6 △ 4.2% △ 7.5% △ Melbourne All Houses 1,003.6 4.9 △ 1.7% △ 19.6% △ All Units | SQM Research Weekly Asking Prices Index | | | | | | | |
|---|---|------------|---------|--------|---------|-----------------|--|--|
| All Units 413.9 0.3 | | | • | _ | month | 12 mth % chg | | |
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| | | All Units | 375.9 | -0.7 ▼ | -0.6% ▼ | 6.3% 🛦 | | |
| Average | Cap City Average | All Houses | 979.4 | 4.8 ▲ | 1.2% 🛦 | 7.3% 🛦 | | |
| | | All Units | 583.0 | -1.2 ▼ | -0.2% ▼ | 6.6% 🛦 | | |

Source: www.sqmresearch.com.au



Key Points

- National residential listings rose in March 2018 by 6.3% to 338,113.
- Melbourne listings rose by 13.5%, but were down 6.3% from a year ago.
- Melbourne median asking price for a house rose back above \$1 million dollars to stand at \$1,003,600.
- Listings rose in Hobart by 7.8% in March, but are down 28.6% from a year earlier, with a shortage of properties for sale still prevailing in the city.
- Capital city asking prices rose 1.2% for houses and fell 0.2% for units for the month to 3 April March 2018.

About SQM Research

SQM Research is an independent investment research house which specialises in providing accurate property related research and data to financial institutions, property professional, real estate investors and the media.

It is owned and operated by one of the country's leading property analysts, Louis Christopher.

For six years Louis was Head of Research and then General Manager of Australian Property Monitors before leaving the firm to launch SQM Research, a leading residential property data researcher fund manager ratings house specialising in ratings for property related funds.

For further information please contact Louis Christopher - Louis@sqmresearch.com.au

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