

April Sees Significant Drops in Property Listings Asking prices rise 0.2%

2 May 2023

Key Points

- National residential property listings fell in April by 9.0% to 227,020 dwellings from 249,404 recorded in March.
- Nationally, <u>new listings</u> (Less than 30 days) fell by over 20.2% in April, with 60,457 new property listings added onto the market.
- Listings greater than 180 days old also fell by 3.6% to over 63,249 dwellings.
- National combined dwelling asking prices rose by 0.2% over the month. Asking prices in the capital cities rose by 0.4% led by a 1.7% rise in Perth.
- Distressed property listings fell by 6.9%.

Figures released today by SQM Research reveal national residential property listings fell in April by 9.0% to 227,020 properties, from 249,404 recorded in March, 2023. The falls were driven by a 20.2% fall in new listings as well as a 3.6% fall in old listings.

All cities recorded falls in total listings for the month. <u>Sydney</u> recorded a fall in listings of 12.9%. <u>Melbourne</u>, <u>Brisbane</u> and <u>Adelaide</u> also recorded declines of 12.4%, 11.0% and 10.2%, respectively.

Total Listings

| Total Property Listings | | | | | | | |
|-------------------------|---------------------|---------------------|---------------------|---------------------|-----------------|--|--|
| City | April 2023 Total | March 2023 Total | April 2022 Total | Monthly change % | Yearly change % | | |
| Sydney | 26,169 | 30,054 | 30,138 | -12.9% | -13.2% | | |
| Melbourne | 33,264 | 37,987 | 37,135 | -12.4% | -10.4% | | |
| Brisbane | 18,162 | 20,403 | 18,632 | -11.0% | -2.5% | | |
| Perth | 18,903 | 20,956 | 22,373 | -9.8% | -15.5% | | |
| Adelaide | 9,529 | 10,610 | 9,907 | -10.2% | -3.8% | | |
| Canberra | 3,081 | 3,472 | 2,824 | -11.3% | 9.1% | | |
| Darwin | 1,535 | 1,575 | 1,623 | -2.5% | -5.4% | | |
| Hobart | 2,613 | 2,736 | 1,607 | -4.5% | 62.6% | | |
| National | 227,020 | 249,404 | 228,901 | -9.0% | -0.8% | | |

Source: SQM Research

Over a 12-month period, there was a 0.8% decrease in residential property listings across the country, with most cities recorded falls in total listings for the year. However, Hobart and Canberra has recorded an increase of 62.6% and 9.1% rise respectively.



New Listings

Nationally, **new listings** (Less than 30 days) fell 20.2% in April, with 60,457 new property listings added to the market. Sydney, Hobart and Melbourne recorded significant falls of 23.8, 23.5% and 21.4% respectively. New listing numbers for the other cities are also down on levels recorded in April 2023.

Old Listings Continue to Rise

Older listings (properties that have been on the market over 180 days) fell by 3.6% in April. All cities recorded falls in older stock except for Hobart.

| New Listings (less than 30 days) | | | | | | |
|----------------------------------|--------|--------|--------|------------------|-----------------|--|
| | Apr-23 | Mar-23 | Apr-22 | Monthly % change | Yearly % change | |
| Sydney | 10,225 | 13,412 | 14,403 | -23.8% | -29.0% | |
| Melbourne | 12,357 | 15,718 | 17,147 | -21.4% | -27.9% | |
| Brisbane | 5,923 | 7,260 | 7,978 | -18.4% | -25.8% | |
| Perth | 5,553 | 7,116 | 7,438 | -22.0% | -25.3% | |
| Adelaide | 4,162 | 5,178 | 4,589 | -19.6% | -9.3% | |
| Canberra | 1,230 | 1,513 | 1,629 | -18.7% | -24.5% | |
| Darwin | 364 | 392 | 312 | -7.1% | 16.7% | |
| Hobart | 615 | 804 | 813 | -23.5% | -24.4% | |
| National | 60,457 | 75,799 | 79,616 | -20.2% | -24.1% | |

| | Old Listings (greater than 180 days) | | | | | | |
|-----------|--------------------------------------|--------|--------|------------------|-----------------|--|--|
| | Apr-23 | Mar-23 | Apr-22 | Monthly % change | Yearly % change | | |
| Sydney | 5,662 | 6,055 | 3,678 | -6.5% | 53.9% | | |
| Melbourne | 8,437 | 8,980 | 6,005 | -6.0% | 40.5% | | |
| Brisbane | 3,122 | 3,237 | 2,067 | -3.6% | 51.0% | | |
| Perth | 4,175 | 4,388 | 3,889 | -4.9% | 7.4% | | |
| Adelaide | 1,342 | 1,389 | 1,241 | -3.4% | 8.1% | | |
| Canberra | 522 | 532 | 209 | -1.9% | 149.8% | | |
| Darwin | 625 | 677 | 793 | -7.7% | -21.2% | | |
| Hobart | 698 | 660 | 188 | 5.8% | 271.3% | | |
| National | 63,249 | 65,633 | 49,366 | -3.6% | 28.1% | | |

Source: SQM Research

Source: www.sqmresearch.com.au

Louis Christopher, Managing Director of SQM Research said:

"April is typically a month that does record falls in listings activity, primarily due to the multiple public and school holiday periods. That said, the falls appear to be greater than normal for this time of year. The corresponding large falls in new listings combined with an uncharacteristic fall in older listings suggests some vendor caution selling at this point in time. And those vendors who are on the market want more for their property as asking prices rose again for the month, though we note weakness in the regions."

Going forward it is likely we will see a bounce in new activity for May. Thy key will be if we record another fall in older stock as that will confirm to us us buyer activity has risen."



Distressed Listings stabilise

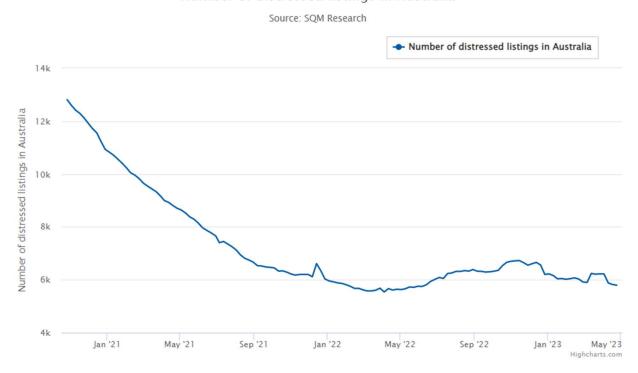
SQM Research's latest release notes that as of April 2023, the number of residential properties selling under distressed conditions in Australia decreases to 5,793, a drop of 6.9% from 6,220 distressed listings recorded in March 2023. The decrease in distressed selling activity was mainly driven by falls in Western Australia (down 17.1%), ACT (down 7.9%) and NT (down7.1%) compared to last month.

At this point in time there is no evidence that the large-scale fixed mortgage resets are having a bearing on the market. However, SQM Research will continue to monitor distressed selling activity for signs.

| Distressed Listings | | | | | | | |
|---------------------|------------------------------|------------------------------|------------------------------|-----------------------|----------------------|--|--|
| Sate | April 2023 Total Listings | March 2023 Total Listings | April 2022 Total Listings | Monthly Change (%) | Yearly Change (%) | | |
| NSW | 1,209 | 1,265 | 843 | -4.4% | 43.4% | | |
| VIC | 852 | 893 | 707 | -4.6% | 20.5% | | |
| QLD | 2,173 | 2,266 | 2,139 | -4.1% | 1.6% | | |
| WA | 1,063 | 1,283 | 1,488 | -17.1% | -28.6% | | |
| SA | 267 | 284 | 291 | -6.0% | -8.2% | | |
| ACT | 35 | 38 | 14 | -7.9% | 150.0% | | |
| NT | 105 | 98 | 99 | 7.1% | 6.1% | | |
| TAS | 89 | 93 | 58 | -4.3% | 53.4% | | |
| National | 5,793 | 6,220 | 5,639 | -6.9% | 2.7% | | |

Source: SQM Research

Number of distressed listings in Australia





Asking Prices Rise Marginally

Vendor asking prices rose by 0.2% nationally, the second consécutive monthly rise despite. Both Melbourne Sydney asking prices rose by 0.6%. Perth recorded the strongest increase with asking prices rising by 1.7% and 1.4% respectively.

PROPERTY INDEXES

| Week ending | | Asking Price | Chg on | Rolling month | 12 mth |
|------------------|------------|--------------|-------------|---------------|----------|
| 2 May 2023 | - Investor | (\$) | prev wk(\$) | % chg | % chg |
| Sydney | All Houses | 1,768.203 | 4.091 ▲ | 1.0% 🛦 | 0.8% 🛦 |
| | All Units | 762.306 | 2.794 ▲ | -0.3% ▼ | 6.3% 🛦 |
| | Combined | 1,367.493 | 3.574 ▲ | 0.6% 🛦 | 1.5% 🛦 |
| Melbourne | All Houses | 1,173.533 | -1.733 ▼ | 0.8% ▲ | -1.196 ▼ |
| | All Units | 590.187 | 0.313 🛦 | 0.0% 🛦 | 1.0% 🛦 |
| | Combined | 993.823 | -1.102 ▼ | 0.6% 🛦 | -1.196 ▼ |
| Brisbane | All Houses | 950.781 | 1.032 ▲ | 0.6% 🛦 | 4.3% 🛦 |
| | All Units | 507.124 | 0.976 ▲ | 0.9% 🛦 | 15.7% 🛦 |
| | Combined | 841.484 | 1.018 🛦 | 0.6% 🛦 | 5.7% 🛕 |
| Perth | All Houses | 837.101 | 3.964 ▲ | 1.7% 🛦 | 12.5% 🛦 |
| | All Units | 435.146 | 2.038 🛦 | 1.6% 🛦 | 8.3% 🛦 |
| | Combined | 733.622 | 3.468 ▲ | 1.7% 🛦 | 11.7% 🛦 |
| Adelaide | All Houses | 774.735 | 1.261 🛦 | 0.6% 🛦 | 10.8% 🛦 |
| | All Units | 403.105 | 2.295 ▲ | 3.0% 🛦 | 19.7% 🛦 |
| | Combined | 708.250 | 1.446 ▲ | 0.8% 🛦 | 11.6% 🛦 |
| Canberra | All Houses | 1,046.010 | -0.510 ▼ | 1.1% 🛦 | -1.9% ▼ |
| | All Units | 585.787 | -2.537 ▼ | -0.8% ▼ | 9.9% 🛕 |
| | Combined | 881.338 | -1.236 ▼ | 0.7% 🛦 | 0.6% |
| Darwin | All Houses | 673.788 | 1.212 ▲ | 0.7% 🛦 | 2.9% 🛦 |
| | All Units | 381.771 | -0.105 ▼ | 1.4% 🛦 | 6.1% 🛦 |
| | Combined | 559.530 | 0.697 ▲ | 0.9% 🛦 | 3.7% |
| Hobart | All Houses | 794.997 | 3.366 ▲ | 0.1% 🛦 | 5.6% 🛦 |
| | All Units | 541.846 | 2.454 ▲ | 8.1% 🛦 | 14.8% 🛦 |
| | Combined | 757.392 | 3.231 🛦 | 0.9% 🛦 | 6.5% 🛦 |
| National | All Houses | 821.749 | -4.220 ▼ | -0.2% ▼ | 2.0% 🛦 |
| | All Units | 513.136 | 1.800 ▲ | 2.4% 🛦 | 8.1% 🛕 |
| | Combined | 756.249 | -2.942 ▼ | 0.2% ▲ | 2.7% 🛦 |
| Cap City Average | All Houses | 1,248.312 | 5.716 ▲ | 0.4% ▲ | 2.0% 🛦 |
| | All Units | 636.842 | 2.334 ▲ | 0.4% ▲ | 6.4% ▲ |
| | Combined | 1,070.950 | 4.735 ▲ | 0.4% 🛦 | 2.5% 🛦 |



SQM Research is an independent investment research house which specialises in providing accurate property related research and data to financial institutions, property professional, real estate investors and the media. It is owned and operated by one of the country's leading property analysts, Louis Christopher.

For six years Louis was Head of Research and then General Manager of Australian Property Monitors before leaving the firm to launch SQM Research, a leading residential property data researcher fund manager ratings house specialising in ratings for property related funds.

For further information please contact Louis Christopher - info@sqmresearch.com.au - ENDS -